# **CURRICULUM VITAE:**

First Name : Samir Name : BRAHIMI

Date and Place of Birth: 29 january 1982 in Setif

Nationality: Algerian

Address: City 3000 housing, AADL, BIR NSA, B: 9, N: 3, Setif

Family Situation : Married Function : Teacher Researcher

Rank: Associate Professor A, university of KHENCHELA.

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### Diplomas obtained:

- 2000: Baccalaureat in Natural Sciences, , Ibn Rachik High School, Setif
- 2004: Bachelor's degree in management sciences, option: finance, university of Setif
- 20 May 2010: Magister in commercial sciences, option: marketing, university of Oum El Bouaghi
- 28 November 2020: Doctorate in sciences, in commercial sciences, option: marketing, university of Bouira

### **Professionnal Career:**

- 2010-2011: Substitute teacher, Faculty of Economic, Commercial and Management Sciences, university of Setif
- 21 Février 2011: Assistant Professor B, Faculty of Economic, Commercial and Management Sciences, university of Khenchela
- 31 Décembre 2013: Assistant Professor A, Faculty of Economic, Commercial and Management Sciences, university of Khenchela
- 29 November 2020: Associate Professor B, Faculty of Economic, Commercial and Management Sciences, university of Khenchela
- 01 June 2022: Associate Professor A, Faculty of Economic, Commercial and Management Sciences, university of Khenchela

### Pedagogical Activities:

#### 1- Education:

**Teaching Modules**: Microeconomics, Research report, introduction to management, Company evaluation,, operational research, Strategic marketing.

## 2- Pedagogical publication:

2019-2020: « Microeconomics 1: Courses and corrected exercises», Faculty of Economic, Commercial and Management Sciences, university of Khenchela

2012-2024: supervision of dozens of bachelor's and master's students

#### Research activities:

#### 1-Communications:

- 08-09/11/2010: «The role of product development in enabling competitive advantage of an economic enterprise», Participation in the international conference: Competition and competitive strategies for industrial companies outside the hydrocarbon sector in Arab countries, university of CHLEF.
- 18-19/5/2011, « Change management as a tool to activate the privatization process», Participation in the international conference: Creativity and organizational change in modern organizations: study and analysis of national and international experiences, university of BLIDA
- 16-17 /4/ 2013: « The role of quantitative marketing research in the marketing decision-making process», Participation in the national conference: Use of quantitative analysis methods in administrative decisions, university of TIARET.
- 5/1/2021: « E-government in the Arab world: its importance and the main obstacles with reference to the experience of the Kingdom of Saudi Arabia » , Participation in the Virtual national Forum: Electronic management applications and the means of securing them in Algerian institutions the reality of the application and the challenges for the future, University Center Tissemsilt-.
- 6/05/2021: « Primary data collection tools in scientific research », Participation in the Virtual national Forum: Scientific Authenticity in the Preparation of Scientific Research, university of M'SILA.
- 29/05/2021: « The role of blockchain technology in the implementation of electronic governance of Wakf institutions», Participation in the Virtual International conference: The role of the tertiary sector and "wakf" institutions in sustainable economic and social development in modern experiences, university of SETIF1.
- 23-24/06/2021: « the position of study of external markets at the National Agency for the Promotion of Foreign Trade», Participation in the national conference: Opportunities and prospects for promoting Algerian non-hydrocarbon exports after the Corona pandemic, university of Blida.
- 07 /07/2021: **«Inclusive tourism: a new dimension for tourism»**, Participation in the Virtual national Forum: Inclusive Tourism reality and future prospects, University Center –Tissemsilt-.
- 20-22 / 03/ 2022: « Marketing for the concept of inclusive tourism: Presenting international experiences and lessons learned from them for Algeria», Participation in the Virtual International conference: The tourism economy in Algeria: a mechanism for economic diversification and the prospects for its development in the context of contemporary global developments, university of SETIF1.
- 23-24 / 03/2022 : « Le rôle du « wakf » scientifique dans le financement des établissements d'enseignement supérieur et de recherche scientifique »,

- Participation in the Virtual International Forum: The role of "waqf" in achieving the financial viability of higher education institutions, university of Blida 2.
- 10 /10/2022, « E-marketing: one of the pillars of organizational success», Participation in the virtual national conference: Alternatives for local marketing and finance for institutions, university of Khenchela.

#### 2-Publications:

- 31/12/2018: Brahimi Samir, Touaiti Mustapha, « The contribution of marketing research in the detection of marketing opportunities in the household appliances market in Algeria Study of a sample of employees of the BRANDT company», Economic Researcher Review, university of skikda, vol 10. The link: https://www.asjp.cerist.dz/en/article/71905
- 31/12/2021: « The Impact of Adopting Internal Marketing Concept and Procedures in Higher Education Institutions on the Performance of University Professor- From the Point of View of a Sample of Professors University », Finance and Business Economies Review, University Center Mila-, vol 4, The link:

https://www.asjp.cerist.dz/en/article/175503